

Transaction Announcement

Ponder & Co. ("Ponder") is pleased to announce that Hays Medical Center d/b/a HaysMed, located in Hays, KS, has joined The University of Kansas Health System. Through the affiliation, they will enhance services and expand access to care for communities served by HaysMed including residents and patients across west-central Kansas. The affiliation enables HaysMed to draw on The University of Kansas Hospital's expertise, research capabilities, primary care and specialty services, as well as enhance its use of innovative medical technology.

Hays Medical Center

HaysMed is a not-for-profit hospital formed by the 1991 merger of two religiously affiliated facilities and is the sole provider of tertiary level services in the community. HaysMed operates a 207-bed general acute care hospital, providing surgical and pediatric care along with cardiac, neonatal and intensive care; cancer, joint and spine care, diagnostic imaging, and eye surgery center; emergency department, rehabilitation, and hospice. HaysMed's total revenue was \$222 million in the fiscal year 2016. HaysMed also has a partnership with Pawnee Valley Community Hospital in Larned, KS, and co-owns St. Rose Health Center in Great Bend, KS, with Centura Health.

The University of Kansas Hospital

Founded in 1906, The University of Kansas Hospital is the only academic medical center in the state and the region's only provider of Level I Trauma services. With 780-beds, the hospital and physicians provide care to over 30,000 inpatients, 48,000 ED visits, and approximately 300,000 outpatient visits annually. The University of Kansas Hospital recently added the "health system" name to reflect its integrated components —hospitals, physicians, ambulatory sites of care, and partnership relationships.

Ponder's Role

Ponder's M&A Group advised The University of Kansas Health System on the transaction and supported negotiation of the terms and conditions of the affiliation agreement.

Ponder & Co.

Ponder & Co. provides M&A and Capital Advisory services to more than 150 non-profit hospital and healthcare system clients. Ponder has completed more than 100 M&A engagements involving acute and specialty hospitals, senior health and housing facilities, long-term acute care facilities, ambulatory surgery centers and behavioral health facilities. Transactions have ranged from \$10 million to \$1.5 billion in value.



has joined:

**THE UNIVERSITY
OF KANSAS HOSPITAL**

*The undersigned acted as exclusive financial
advisor to KUH*



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Ponder's M&A advisory services include:

- Strategic option assessments
- Partnerships, joint ventures and strategic alliances
- Mergers, acquisitions and divestitures
- Business valuations and fairness opinions
- Board and special committee assignments
- Real estate transaction services

Contact Us

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